

ACE DuraFlo® Case Study

The Repiping Alternative



ACE Duraflo restores another home with well-water, inundated with pinholes – Derwood, MD

The Problem:

William and Julia Welsh have been living in their Derwood, Maryland home for years. He's a financial manager for a local car dealership and she is a home maker and caretaker for her elderly parents. Mr. and Mrs. Welsh have been noticing an increase of pinhole after pinhole in their home, "knowing that this was a ticking time bomb" as referred to by the Welsh's. After some investigation they found that the acidity of their well water was the cause. They first put a neutralizer on their system but that didn't help much. They came to the realization that they were going to have to replace the pipes in their home. Mr. and Mrs. Welsh were torn because they didn't want to re-place the pipes with plastic pipes as their plumber advised and they didn't want to tear apart their home.



Then they saw ACE Duraflo at the Washington D.C. Home and Garden show and after talking to the ACE Duraflo representatives at their booth, they decided it was their solution. The Welsh's set up an appointment with the ACE Duraflo representative and he came to the Welsh's home and gave them a bid for the project as well as providing local references. The Welsh's did some homework and called the representative back to finalize the paper work.



The Solution:

The ACE Duraflo team arrived at the Welsh's home and covered the floors in their home with matting before starting the restoration. "The team wants to leave every home the way it was before they got there," the Senior Restoration Specialist told the Welsh's. The restoration took only two days with out any destruction to the Welsh's home. Mrs. Welsh said that the process was "pretty cool" and the ACE Duraflo team was "very nice". The Welsh's were impressed by how quickly the job was finished and will recommend ACE Duraflo to their friends.